

# How to Create and Manage a Wait List Entry

## **Description**

Use the Wait List function to place a Prospect on a wait list for a particular suite or suite type. A wait list entry should be created either when the Community is full, or when a deposit is given with no known suite number or expected move-in date.

The system will:

- Create a wait list entry on the Prospect File
- Screate a Resident Transaction if a deposit is recorded

## **Step by Step**

#### **Create Wait List**

- 1 Navigate to the Prospect's profile
- 2 Click the **Create Wait List** button

Inomas, Andy (Glady	s Thomas) Customize Page   Edit Layout   Printable View   Help for this Page
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Open Activities [3]   Activity History [3]	; Marketing Events Attended (10)   Tour Planner (10)   More-In Planner (10)   Notes & Attachments (10)   Resident Transactions (11   Wait List Management (10   Prospect Competitors (31   Prospect Ref. (19)   Prospect History (11   Referrals (2)
Prospect Detail	Edit         Delete         Clone         Create Wait List         Create Move-In Planner         Close Prospect File         Similar Prospects         LinkedIn           Other Information         Prospect Letters         Prospect Similar Prospects         Close Prospect File         Similar Prospects         Si

- **3** Select wait list **Type**
- 4 Enter an optional **Description**
- **5** Select **Floor Plan** if the Prospect is waiting for a particular suite type. You may select more than one floor plan.
- **6** Specify **Preferred Suite** if the Prospect is waiting for a particular suite
- 7 Enter **Deposit** amount if the Prospect is leaving a wait list deposit. If a wait list deposit is recorded, a resident transaction will be created on the Prospect's file.
- 8 Select Deposit Type
- Specify Deposit Date
- **10** Select **Payment Type**
- Specify an optional Anticipated Move-In Date
- 12 Verify the data and check off **Confirm and Create**

Updated: September 4, 2015



## Create and Manage Wait List

13 Click Save

<ul> <li>Please Complete This Section</li> </ul>	To Create a Record
Туре	Wait List
Description	
Floor Plan	Available 2 Bedroom 2 Bedroom + Den 3 Bedroom
Preferred Suite	<b>Q</b>
Deposit	200.00
Deposit Type	Application Fee
Deposit Date	9/6/2015 [ 9/6/2015 ]
Payment Type	Cash •
Anticipated Move-In Date	[9/6/2015]
Confirm and Create	✓
	Save

#### Manage Wait List

- **I** Navigate to the Prospect's profile
- 2 In the baby words at the top of the page, hover over **Wait List Management**
- **3** Click on the Wait List ID

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Action	Wait List ID	Floor Plan	Created Date	Status	Comments
Edit   Del	Thomas, Andy (Gladys Thomas)	Plan A	9/6/2015	Waiting	

4 Edit the wait list **Status** by selecting one of the following statuses:

Waiting	The Prospect is waiting for their desired floor plan or suite to become available
Offered	A suite has been offered to the Prospect
Confirmed	The Prospect has accepted the offer



Cancelled	The Prospect has cancelled their wait list
Completed	A move-in planner has been created. The Prospect is no longer on the wait list.
Replaced	Optional indicating this line has been replaced with a more recent wait list item

### 5 Click Save

1	
Wait List Management Deta	ail 2 Save Cancel
Wait List ID	Thomas, Andy (Gladys Thomas)
Prospect	Thomas, Andy (Gladys Thomas)
Resident	
Name	Gladys Thomas
Deposit	
Comments	
Floor Plan	Plan A
Wait List Date	9/6/2015
Spouses Name	
CityStateZip	,
Address	
Phone	5558889
Wait List Type	Wait List
Wait List Number	
▼ Status	
Status	Waiting 🗸 <1
Status Date	None
Hold Room Until	Waiting Offered
▼ Preferences	Cancelled
Preferred Suite	Completed

**Note:** If a wait list deposit has been given and the wait list has been *Cancelled*, the resident transaction will not be refunded automatically. This is because some Prospects will have multiple wait lists or will transfer their deposit to a new wait list. If the deposit needs to be refunded, please see "How to Refund a Resident Transaction".

#### Dates:

Wait List Date - The date the wait list was originally created

Status Date – The date the status was last changed

Hold Until Date - The date the suite should be held until



## Create and Manage Wait List

	1.191173
1 Wait List Date	9/6/2015
Spouses Name	
CityStateZip	,
Address	
Phone	5558889
Wait List Type	Wait List
Wait List Number	
tus	
Status	Offered
2 Status Date	9/9/2015
3 Hold Room Until	11/1/2015